

ARMY ACQUISITION REFORM

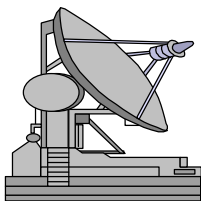
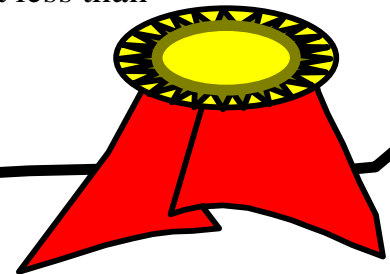


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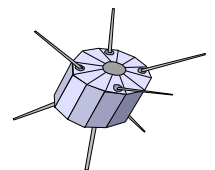
A SMART WAY OF DOING BUSINESS WITH SMART-T

The PM initially estimated program costs from low rate initial production thru full scale production at **\$790M**. With the use of competition, performance specs, Milspec reduction, partnering with industry, a failure-free warranty, reduced oversight and IPTs, the total program cost estimate at Milestone II dropped to **\$550M**. The continuation of these innovations resulted in the recent competitive award at Milestone III of a best value production contract priced at less than **\$250M!**



JSTARS ESTIMATES \$12M IN SAVINGS

The JSTARS PM estimates the program will save \$12M over the next eight years as the result of paperwork reduction: specifications were reduced down to 15 pages and the SOW to just three pages.



\$3.6M TO BE REINVESTED

The Abrams Eyesafe Laser Rangefinder expects savings from the use of performance specifications and a form, fit and function reprocurement package. The PM negotiated a new contract cost 30% lower than the previous contract. Savings will be reinvested in the Abrams and Bradley programs.